

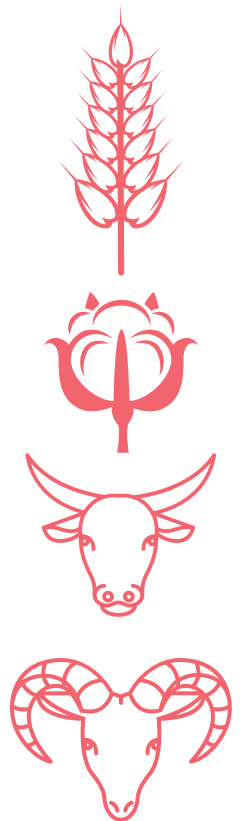


A BETTER WAY TO MANAGE

YOUR FARM'S FINANCIALS & OPERATIONS

**FARMING ON THE FRONT FOOT WITH
CARRICK ALAND ACCOUNTANTS**

Carrick Aland can assist you to know exactly where your farming operation currently stands – and where it's heading.



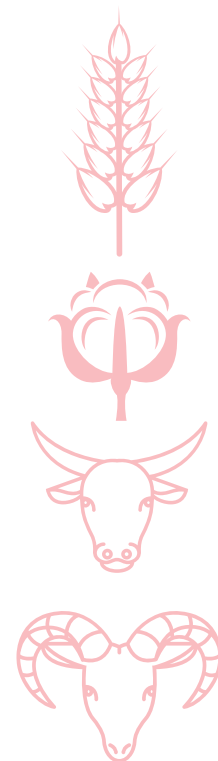
DECISIONS ARE EASIER WITH DATA

With the improvements of live data you now have access to more information than ever

From crop and livestock tracking to farm budgeting and forecasting tools, we work with farmers to allow you to confidently plan and forecast with real-time information as conditions change.

We allow you the flexibility to customise your level of involvement in the process.

We work with you to develop a plan of who is responsible for each task in the process so you feel supported and it does not become overwhelming.



Production Tracking

Easily track livestock movement, crop production as well as your operating expenses.



Budgeting & Forecasting

See overall profit and future cash available, and easily adapt as conditions change.

CROPPING, LIVESTOCK & MIXED OPERATION SOLUTIONS

Cropping

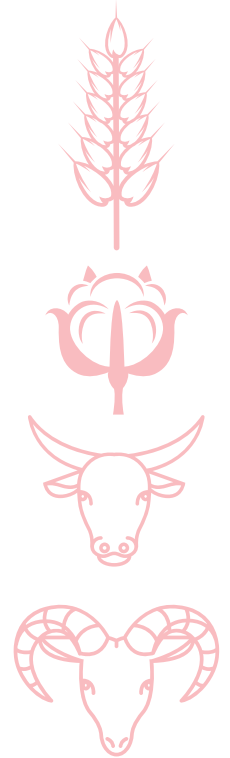
A unique solution for allocating expenses to crop type by season, producing a gross margin report per crop.

You have the ability for full transparency so you can see where your profit is at, and make real-time decisions more easily regarding whether or not a crop will make you money.

Livestock

Keep on top of births, deaths, sales, purchases and ageing of farm livestock.

You have the ability to monitor profit drivers on key metrics such as price per kilo and/or average price received to enhance the quality of managing overheads and decision-making.



Focus and direction

If you don't have a target, then you won't hit it. Use Carrick Aland as a sounding board or for more structured advice around building your wealth, managing debt and growing your business.

DEVELOPING YOUR FARM'S FINANCIAL PLAN

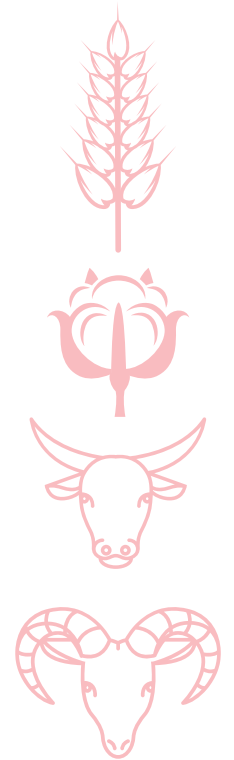
Carrick Aland can assist with cash flow reporting and projections for your farming enterprise.

With the banks' increasing focus on information such as production data in order to approve loans for new farm land, there is a real need to have this in order.

Our work will assist your yearly bank reviews to ensure your finances are well-established to attract the best rates possible.

No matter how remote our location, consumers all around the country still appreciate the contribution farmers make, evident in how we react as a nation during tough times.

Carrick Aland are award-winning rural and small business financial specialists. Agriculture is in our blood. Even though we provide a range of complementary services, farming and farmers are at the heart of what we do.



Farm Cash Flow
Take control of cash & gain better insight into your farm's financial performance.



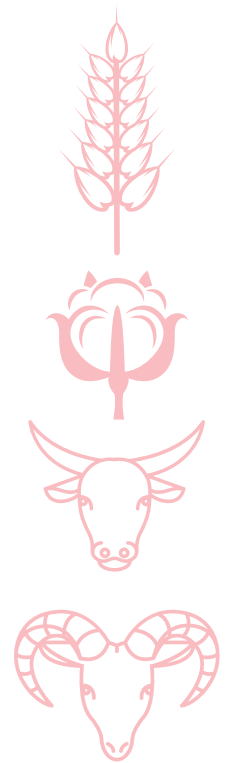
Farm Management
Free up time to do what you want and leave the bookkeeping to us.



Succession Planning
Ensure continual farm operation through precise reporting and planning.

Carrick Aland's Farm Advisory services are tailored to your requirements and can include:

- Review and business planning strategy reporting and meeting(s)
- Target setting and prioritisation
- Detailed cash flow report and analysis including forecast changes showing actual vs budget
- Production gross margin reporting
- Scenario planning



OUR TEAM



DAVID JOHNSTON

B Bus, CPA, CTA, Registered SMSF Auditor | Partner

djohnston@carrickaland.com.au | 07 4669 9800

Having been raised on a mixed farming operation, David has extensive technical and practical experience to assist farmers and business owners. David leads our team on management reporting, budgeting and forecasting. He is also an accomplished auditor with a keen eye for corporate compliance and governance. Full profile at carrickaland.com.au/team/david-johnston/

Specialties: Farm and business succession | Estate planning | Farm and business bookkeeping | Farm and business payroll and super | Budgeting | Cash flow | Debt management | Business management advice | Farm advisory



DANIEL BARTKOWSKI

CPA, B Comm, Xero Certified Adviser | Associate

dbartkowski@carrickaland.com.au | 07 4669 9800

Daniel is focused on helping to grow and implement systems that streamline businesses, plus understanding business performance. Born and raised on the Western Downs, Daniel appreciates the diverse economy that supports our region. He has particular interest in agricultural businesses and working collaboratively to understand each client's unique enterprise. Full profile at carrickaland.com.au/team/daniel-bartkowski/

Specialties: Taxation | Bookkeeping | Cloud Solutions | Management Advice | Management Reporting | Budgeting | Forecasting | Agriculture | Manufacturing Road Freight Transport | Professional Services & Trades | Retail



CAMERON SORLEY

CPA, B Comm, Xero Certified Adviser | Associate

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Cameron's niche is helping primary producers and local businesses with tax and accounting, especially getting the most out of using accounting packages and add-ons. Cameron is a Xero Certified Adviser, Figured Specialist and proficient using MYOB, QuickBooks and Reckon. Full profile at carrickaland.com.au/team/cameron-sorley/

Specialties: Taxation | Accounting | Cloud Solutions | Management Advice Management Reporting | Budgeting | Forecasting | Agriculture | Professional Services & Trades



PAULY POULSEN

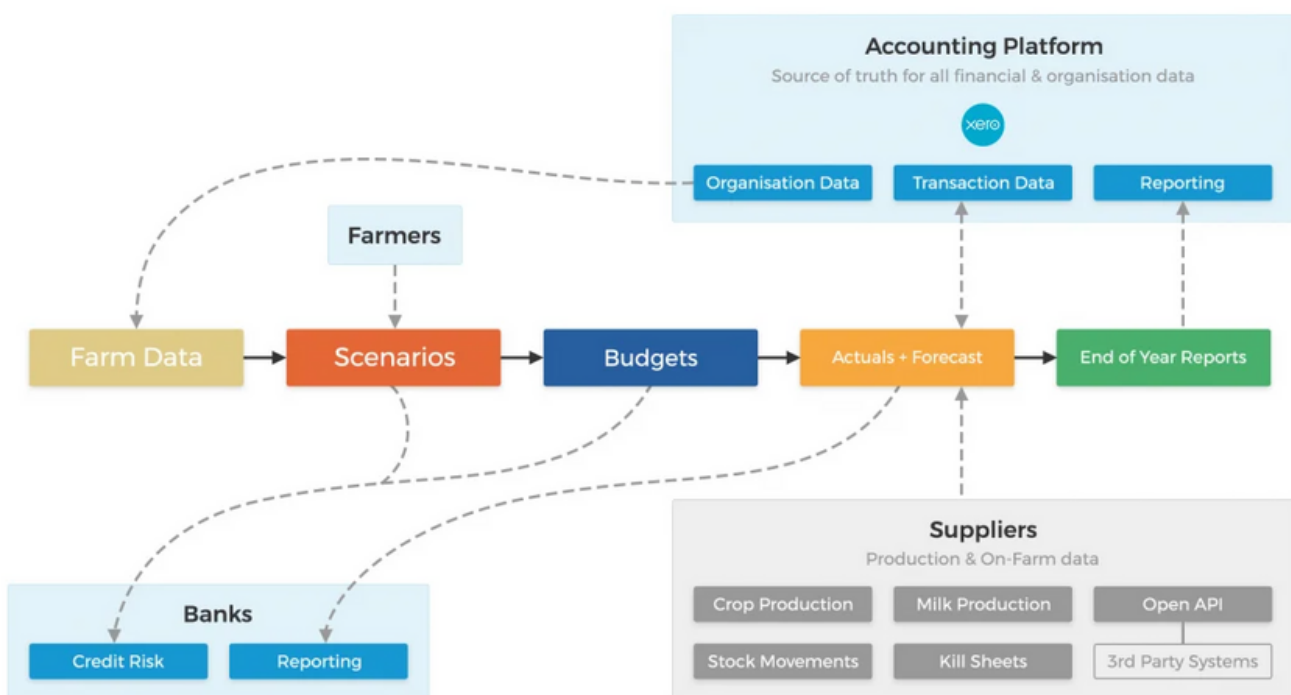
Cert IV Business, JP, Xero Certified Adviser | Assistant Accountant

ppoulsen@carrickaland.com.au | 07 4669 9800

Pauly joined us in 1994 after doing the cashbooks for her family farm. She has evolved as much as we have and is now an Assistant Accountant. Pauly is proficient in Quicken, Quickbooks, BGL Simple Fund, Class with certifications in Xero, Phoenix and MYOB. Full profile at carrickaland.com.au/team/pauly-poulsen/

Specialties: Payroll | Budgeting | Month-end reporting and reconciliation

HOW WE FIT IT ALL TOGETHER



The material and contents provided in this publication are informative in nature only. It is not intended to be advice and you should not act specifically on the basis of this information alone. If expert assistance is required, professional advice should be obtained.



Accurate, real time information

Up to date numbers readily available and reconciled with actual bank data, feeding budgets and reporting.